Dear Friends,

This has been a surreal year: one that none of us expected when we kicked off our 2019-2020 program year last July. A year ago, we were beginning to pilot our work supporting young mothers as they start their first year of post-secondary education, and we were deepening our parenting supports for our participants. Our young families were planning for an exciting year where they would continue their education, enroll their children in preschools, and create thriving futures for themselves and their family.

In March—as we all know—the pandemic changed everything. Shelter-in-Place was implemented and schools were closed to protect the health of our community. The pandemic also brought to the forefront of our news channels how systemic racism perpetuates lack of access to opportunities, wealth gaps, and educational gaps that keep young women of color trapped in a cycle of poverty.

For so many of our young families, everything they were working for came to a halt. Jobs and childcare were lost, housing became more challenging, and baby formula and diapers disappeared from store shelves. Our participants, after working so hard to connect back to school, have struggled to access distance-learning while also caring for their child. They continue to face the stigma of young motherhood, the lack of access to opportunities so intricately tied to the color of their skin, and now the health and economic challenges brought on by the pandemic.

Thankfully, our community continued to stand with young families. Individuals, foundations, and corporations all rallied together to ensure our participants maintained access (virtually) to their Teen Success Advocate, received parenting essentials and supplies, and knew how and where to find mental health and self-care resources. Through the generosity of our funders and donors, we were able to ensure we could continue supporting our young families through this pandemic.

Thank you for supporting us during this challenging time. As COVID-19 continues to disproportionately affect families of color, and our young families continue to fight for their futures, we are grateful to have so many like you investing in young families and ensuring they are provided opportunities to thrive.

With gratitude,

Nancy Heinen
Board Chair, 2017-2020

Karin Kelley
Executive Director
Teen Success, Inc. builds pathways to prosperity for two generations, young mothers and their children. We empower young mothers to complete high school and persist through post-secondary education while nurturing their child’s positive development, resulting in the whole family’s success.
In the 2019-2020 program year, Teen Success, Inc. empowered 282 young families to achieve success in school and in life.

- **Bay Area**
  - San Jose
  - Redwood City
  - 74 young families

- **Central Coast**
  - Salinas
  - 24 young families

- **San Joaquin Valley**
  - Bakersfield
  - Fresno
  - Madera
  - 116 young families

- **Sacramento Valley**
  - Sacramento
  - 52 young families

- **Northwestern Nevada**
  - Reno
  - 16 young families

**OUR PROGRAM PARTICIPANTS**

- **76%** Latina
- **9%** African American
- **6%** Caucasian
- **6%** Multi-ethnic
- **2%** Asian/Pacific Islander
- **1%** Native American

- **96%** are living in poverty
- **55%** have previously been expelled or suspended from school
- **65%** are the child of a young mother
- **33%** speak Spanish as the primary language at home

"Higher education has opened the path to live a happy and healthy life."

Evelyn Gonzalez
San Jose Program
Santa Clara University
EMPOWERING TWO GENERATIONS

87% of participants who completed the program graduated from high school or are on track to do so, as compared to 38% of young mothers nationally.

89% of participants report that Teen Success, Inc.'s program meets their needs well.

Teen Success, Inc. participants report reading to their children for an average of 16 MINUTES daily.

88% of participants’ children are meeting their linguistic milestones.

I want my son and I to live in a neighborhood where it’s peaceful, safe, and out of poverty, and an education can get that for us.

Kassandra Perez & Jonathan
San Jose Program
San Jose City College
INVESTORS IN SUCCESS

July 1, 2019 - June 30, 2020

Thank you for investing to unlock the potential of young mothers and their children!

$500,000+
Morgan Family Foundation

$100,000-$499,999
Anonymous
Franklin and Catherine Johnson Foundation
Sborato Family Foundation
Sunlight Giving
Younger Family Foundation

$50,000-$99,999
Central Valley Community Foundation
City of San Jose
Lucile Packard Children's Hospital Stanford
Santa Clara County - Department of Probation
Stand Together Foundation

$25,000-$49,999
Barnet Segal Charitable Trust
Erik E. and Edith H. Bergstrom Foundation
Yellow Chair Foundation
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Adobe Foundation
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Charitable Foundation
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Mara and Russ Yarp

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John and Michelle Hansen
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Healthier Kids Foundation
Wiley and Susie Hodges
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Edith Kirkwood
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Carol Mills and John Ichihorn
Becky and Jim Morgan
Mai Nguyen
Marcia and William Pade
Joan and George Parker
Robyn Reiss
Amanda Renteria
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Deborah and Bob Schueren
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The Stuart and Josefine Card Family Foundation
The Arete Charitable Fund
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Lee and Ray Wareham
Linda Williams
Caroline Zlotnick

$500-$999
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Jan and Steve Miles
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Alan Feinberg and Joan Weber
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Cortopassi Family Foundation
Comerica Bank
Anonymous
Foundation
Philanthropic Ventures Fund, a Donor Advised Fund at The YWCA of the Mid-Peninsula

Gift made as part of multi-year contribution

This is why education is so important. Not only can you find your true self, you can find what you’re passionate for, what makes you happy.

Rosie Franco
Redwood City Program Cañada College

IN-KIND PARTNERS
Bring Me a Book Foundation
Planned Parenthood Mar Monte
Sborato Family Foundation

For a full list of all donors, please visit teensuccess.org/supporters

We strive to properly recognize all of our dedicated supporters. If you have any questions or concerns about this list, please contact Becka Ross, bross@teensuccess.org.
I was told by [my] high school teachers that because I do not know English I cannot go to college. When I shared this with [my Advocate] she laughed, and together, we registered for college.

Alejandra Romero & Oliver Salinas Program
Hartnell College

FINANCIALS

<table>
<thead>
<tr>
<th>INCOME:</th>
<th>EXPENSES:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Foundations: $1,422,857</td>
<td>Program: $1,985,424</td>
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<tr>
<td>Government: $161,077</td>
<td>Management/ General Operating: $216,095</td>
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<tr>
<td>Individuals/ Corporations: $875,557</td>
<td>Fundraising: $271,425</td>
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<tr>
<td>In-Kind: $64,725</td>
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<tr>
<td><strong>TOTAL: $2,524,216</strong></td>
<td><strong>TOTAL: $2,472,944</strong></td>
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NET ASSETS

<table>
<thead>
<tr>
<th>BEGINNING OF YEAR: $905,911</th>
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<tbody>
<tr>
<td>Revenue $2,524,216</td>
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<tr>
<td>Expenses $2,472,944</td>
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<tr>
<td>Net surplus/deficit: $51,272</td>
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<tr>
<td>Net assets with donor restrictions $459,250</td>
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<tr>
<td>Net assets without donor restrictions $497,933</td>
</tr>
<tr>
<td><strong>TOTAL NET ASSETS END OF YEAR: $957,183</strong></td>
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</tbody>
</table>

PROGRAM PARTNERS

I was told by [my] high school teachers that because I do not know English I cannot go to college. When I shared this with [my Advocate] she laughed, and together, we registered for college.

Alejandra Romero & Oliver Salinas Program
Hartnell College

Jasmine & Melanie San Jose Program
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